

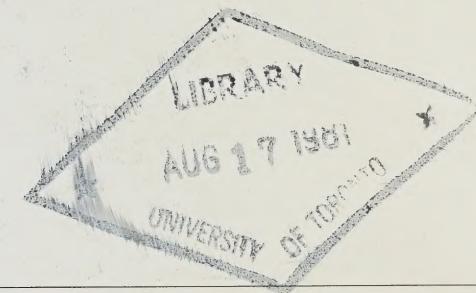
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# THE MARKET PLACE

MANUFACTURING, SALES AND  
MARKETING OPPORTUNITIES  
ONTARIO CANADA



Mergers and Acquisitions  
Joint Ventures  
Products and Processes  
Inventions  
Production Facilities  
Contracts  
Agents and Distributors

The Government of Ontario cannot assume any responsibility for claims made or for transactions which ensue from the publication of any item in this bulletin. The release of additional information or the names and addresses of principals is available for the exclusive use of Ontario-based industries and those on our official mailing list.

The various business opportunities appearing in this bulletin have been edited from information provided by private individuals, companies, and research and development agencies.

# ANNOUNCEMENTS

Bulletin No. 219  
June, 1981

CAZON  
IT  
- 81M16

## ONTARIO SUBSIDIARIES OF FOREIGN MANUFACTURING COMPANIES - 1981 EDITION

This publication lists 2,115 Ontario companies and the names and countries of their parents.

For a free copy, please write to:

Market Research Services  
Industrial Policy Branch  
Policy and Priorities Division  
Ministry of Industry and Tourism  
900 Bay St.  
Toronto, Ontario  
M7A 2E6

or phone Toronto (416) 965-4347

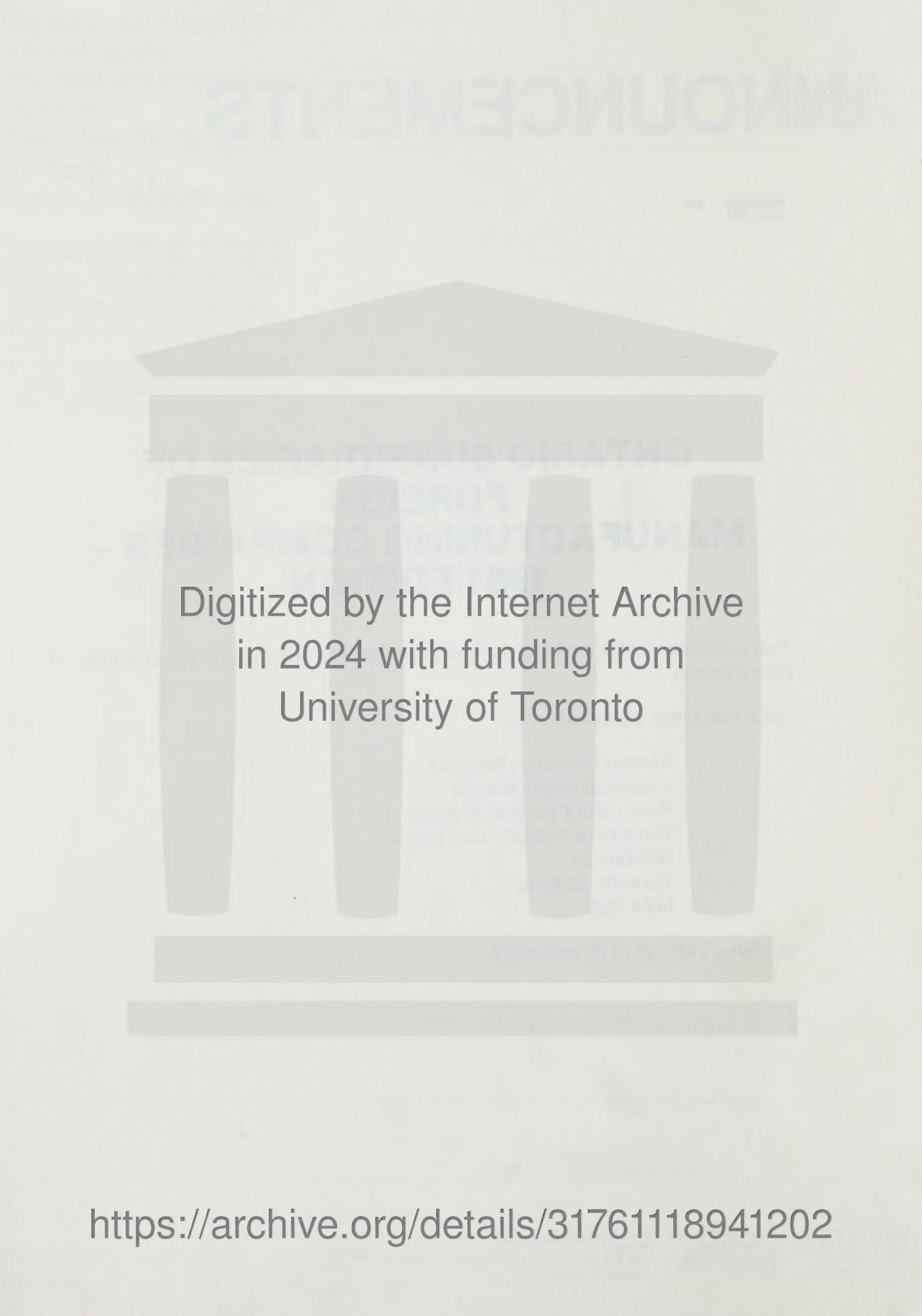


Ministry  
of Industry  
and  
Tourism

Province of Ontario  
Queen's Park  
Toronto, Canada  
M7A 2E1

Hon. Larry Grossman, Q.C.  
Minister  
L.R. Wilson  
Deputy Minister

Printed in Canada



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# MERGERS & ACQUISITIONS

Bulletin No. 219  
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Page No. 1

## COMPANIES WANTED

### CHEMICAL/ELECTRONIC

A-892

(K. D. Pugsley, 965-5491)

Mexican businessman, planning on immigrating to Canada, with 20 years of industrial experience in manufacturing, administration and marketing, is seeking to acquire an equity position in an Ontario company. A capital investment of \$100,000 is contemplated by this person who has a B.S. and M.B.A. degree in business administration.

Preferred companies would be in the chemical, electrical or electronics business located close to Toronto.

### INDUSTRIAL ELECTRICAL OR ELECTRONIC PRODUCTS

A-893

(K. D. Pugsley, 965-5491)

A well-established distribution company would like to acquire a manufacturing and/or distribution company preferably in industrial electrical or electronic products. The company should be profitable with further growth possibilities. An outright purchase is preferred.

### MANUFACTURING/SERVICE COMPANY

A-896

(R. W. Edmunds, 965-5491)

Ontario holding company would be interested in acquiring small to medium business preferably in manufacturing or service industry, location southwestern Ontario.

### LIGHT MANUFACTURING

A-897

(R. W. Edmunds, 965-5491)

Ontario individual seeks light manufacturing company with sales in the \$400,000 to \$1,000,000 range. Company should have its own product line and it is preferable that it be located in southwestern Ontario. Investor would consider partnership arrangement with buy-out within five years if owner desires.

### ELECTRICAL PRODUCTS

A-899

(K. D. Pugsley, 965-5491)

Rapidly expanding electrical products manufacturing company is interested in purchasing a controlling or total ownership position in company currently manufacturing products for sale to electrical distributors. Companies with proprietary product lines and sales from \$500,000 to \$3,000,000 would be of particular interest.

### WOOD MANUFACTURING

A-900

(R. W. Edmunds, 965-5491)

Investors — Highly knowledgeable marketing & manufacturing experts are seeking to merge or acquire a small manufacturing business preferably in wood products.

Items appearing in the Merger & Acquisitions section of this bulletin lists requests from companies wishing to be acquired, merge, sell their company or acquire another company.

Inquiries from interested parties will be referred to the principal who will contact the inquirer at his discretion. Negotiations will be conducted between interested parties on a confidential basis.

All Government assistance will be made available in compliance with the Combines Investigation Act.

Printed in Canada

## ELECTRIC/ELECTRONIC MANUFACTURING COMPANY

A-902

(K. D. Pugsley, 965-5491)

Canadian manufacturer of electronic and electro-mechanical product lines wishes to acquire companies with similar product lines.

The manufacturer has an excellent coast to coast marketing organization.

Interested in a company with current sales between \$1 million and \$3 million.

Joint venture or similar arrangements would be considered.

## VENTURE CAPITAL FINANCING

A-903

(R. W. Edmunds, 965-5491)

Corporate Financier — Manager, has available venture capital financing for investment in expanding companies and financial re-structuring.

On going per diem financial management in the area of: cash flow and banking, business planning, computerized general accounting (monthly financial statements), cost accounting, pricing, gross profit management and overall financial controllership.

## MANUFACTURING BUSINESS

A-904

(K. D. Pugsley, 965-5491)

Investors own 61,000 sq. ft. of fully serviced and sprinkled manufacturing space including 5,600 sq. ft. of modern cold storage located near London, Ontario. The property is for rent but consideration will also be given to acquisition of a business suitable for the property or a merger with a business which could be located on the property.

## COMPANIES FOR SALE

### FURNITURE

A-894

(R. W. Edmunds, 965-5491)

A successful manufacturer of home furnishings is for sale. Annual sales are approx. \$2,000,000 and an excellent potential for growth exists. Current management is prepared to remain to ensure continuity of the present profitable operation. A realistic purchase price is being asked with sufficient flexibility in terms to make this opportunity of particular interest to someone with marketing ability wishing to be involved in the home furnishings industry.

### BUILDERS HARDWARE

A-895

(K. D. Pugsley, 965-5491)

Small Canadian owned company located in the Toronto area, which produces a line of builders hardware is for sale. Sales are approaching \$1,500,000; 25% of which is exported. It is expected that this export volume can be expanded rapidly.

# MERGERS & ACQUISITIONS

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## WOOD PRODUCTS

A-898

(R. W. Edmunds, 965-5491)

A small successful manufacturer of specialized wood products seeks an outright sale of his business. Annual sales for 1980 were approximately \$200,000. The company is profitable and has been manufacturing these products for 10 years.

Present owners have other interests and are asking a reasonable price based on available financial statements.

New products have been designed and are ready for manufacturing and marketing.

## HOIST/ELEVATING PLATFORM

A-901

(K. D. Pugsley, 965-5491)

Two non-related product lines are for sale (inventory for sale includes complete units and components for assembly, drawings, tooling, customer lists, trademarks).

Product #1 Sky Jenny — Portable elevating work platform 500 lbs. cap. — lifting height to 28', battery powered, wide variety of industrial and institutional applications.

Product #2 — Portable worm gear electric hoist, designed originally as a man lift unit for window washing and maintenance stages. Electric motor or air motor powered. Can be used as material hoist. Considerable use in international market.

## MACHINE SHOP

A-905

(K. D. Pugsley, 965-5491)

Company located in London, Ontario presently doing local contract work in a wide variety of machining operations is for sale.

Sales for last year were approximately \$280,000. Potential is good for increasing sales and output, but the company is in need of fresh, aggressive management.

Presently eight persons are employed in this 8,000 sq. ft. owned facility.

Reason for sale is that present owners wish to retire.

## WOOD BURNING STOVE

A-906

(R. W. Edmunds, 965-5491)

Company, which manufacture and distributes wood burning stoves, is for sale.

For sale are casting dies, tooling, jigs, drawings, customer lists and sales promotion materials.

This is a good opportunity for a steel fabricator to expand its product base.

## HARDWARE COMPANY

A-907

(K. D. Pugsley, 965-5491)

Small Ontario based company is looking for an association with a marketing organization or individual.

Sales are in excess of \$1,000,000 level and 25 persons are employed. present owner would continue with the business and assume the production and administrative duties.

**PLATING COMPANY**

**A-769R**

(R. W. Edmunds, 965-5491)

Small, plating company located west of London is for sale. The firm does zinc plating, cadmium plating and phosphating, and has all the necessary waste treatment equipment. The two acre property and 8,000 square foot facility are owned, and the potential sales volume is estimated to be \$500,000 annually.

This acquisition would be well suited to a purchaser which can add volume to this facility.

# JOINT VENTURES

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## FIVE COLOUR SPIRIT DUPLICATOR

J-2408

(H. E. Alexander 965-5491)

French company is seeking an Ontario joint venture partner re this unique inexpensive spirit duplicator which enables the user to print up to 200 copies — five colour — from a single typed master. Rally duplicators give instant reproduction of typed or handwritten texts as well as drawings in up to 5 colours in a single run.

They are simple and practical to use: rapid preparation of the master, immediate processing of copies — one with each turn of the handle.

Copies dry instantly and are ready for use straight away.

Product is a big seller to school boards and sales offices.

## WOOD STOVES

J-2409

(Lloyd Breen, 965-5491)

U.S. Manufacturer of Wood Stoves seeks Ontario Joint Venture partner to manufacture the patented units in Canada. The U.S. firm presently enjoys some Canadian sales.

## DOOR CLOSING SYSTEMS — DAMPERS — SAFETY DEVICES FOR ELEVATORS

J-2410

(Lloyd Breen, 965-5491)

West German manufacturer seeks Ontario J/V partner to manufacture and market in Canada & USA a line of door closing systems, parts & dampers, door shock absorbers and safety devices. Company has had some successful North American exposure. Ontario partner should be in similar manufacturing line and have metal stamping/machining and assembly capabilities plus marketing coverage in Canada and USA.

## OFFICE FURNITURE & EQUIPMENT

J-2411

(Lloyd Breen, 965-5491)

An active business executive presently operating a corporate consultant firm in W. Germany (U.S. Citizen) with substantial background in economics & managerial expertise, is seeking an Ontario Co. where a joint Venture partner would be welcome (i.e. an active working partner arrangement) capital participation subject to negotiation.

## AUTOMOTIVE SILENCERS AND ANTI-POLLUTION DEVICES

J-2412

(R. Brunt, 965-5491)

German manufacturer of mufflers and anti-pollution devices for automobiles, supplier to well-known auto manufacturers in Europe and abroad, seeks Ontario J/V partner with metal working and welding facilities. Company is holder of over 100 U.S., Canadian and other patents. Licensing also possible. Details to be discussed in Ontario.

Items appearing in the Joint Venture section of this bulletin represent requests from foreign companies wishing not only to license their products but also to participate on a partnership basis with equity participation. Generally, a separate company is set up to control the

financial requirement as well as the sale and manufacturing rights on the new products or processes involved. However, manufacturing can also be done utilizing existing facilities, with appropriate allocation of costs, etc. In most cases, the principal is prepared to supply the

product information, special machinery and technical assistance as well as additional capital. The Ontario company usually provides the organization, manufacturing and sales facilities along with their share of the working capital.

Printed in Canada

**HIGH SPEED PROCESS FOR THE PRODUCTION OF HEAVY DUTY LOW DENSITY POLYETHYLENE SHIPPING SACKS**

**J-2413**

(R. W. Edmunds, 965-5491)

An Irish manufacturer of low density polyethylene bags used for fertilizers and granular chemicals seeks an Ontario joint venture partner to make and sell his products in North America. This firm claims that their system of manufacturing produces bags at twice the speed of conventional bag manufacturing equipment.

**PROPRIETARY CHEMICALS**

**J-2414**

(R. W. Edmunds, 965-5491)

U.S. company with established sales in chemical specialty field is looking for an Ontario joint venture partner. Sales approaching \$1,000,000 in Canada. A knowledge of liquid and/or granular compounding is necessary, but direct knowledge is not a prerequisite.

**ADHESIVES**

**J-2415**

(Grant MacColl, 965-5491)

Rapidly expanding California company seeks to enter the Canadian market by forming a joint venture with an Ontario partner. They offer current formulating and manufacturing technology to provide adhesives for the woodworking, furniture and vinyl laminating industries, and partner should have good access to one or more of these industries.

**BREAST CANCER DETECTION DEVICE**

**J-2416**

(K. Mesure, 965-5491)

California based medical organization has patented medical imaging device, which functions on a diaphanography principle, and is reputed to advance breast cancer detection without necessitating over-exposure to X-Rays. The company offers the device to an Ontario partner for manufacture on a Joint Venture or Licensing basis. Company should have scientific equipment manufacturing capability.

The diaphanography principle is based upon the capacity of diverse tissues to transmit light differently. When illuminated with light of appropriate wave length and photographed with infrared film, malignant tumors are disclosed because of the substances they contain that absorb the light.

**BEAUTY CARE PRODUCTS**

**J-2417**

(G. MacColl, 965-5491)

European manufacturer of complete range of beauty care products in professional beauty salons, including resale products for home use by their clientele seeks Ontario Joint Venture partner to produce their line in Ontario.

**VIBRATORY BOWL FEEDERS & CONVEYOR/HANDLING SYSTEMS**

**J-2418**

(M. T. Stewart, 965-5491)

German manufacturer of vibratory bowl feeders, compact bunker feeding systems, handling/conveying/control systems, seeks a joint venture partner to manufacture and market their products in Canada and U.S.A. German partner would provide some capital and expertise. Ontario firm should be prepared to participate financially and provide expertise and marketing.

# JOINT VENTURES

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## FRICITION BEARINGS & BUSHINGS

J-2419

(R. E. Austin, 965-5491)

West German manufacturer employing 60 seeks Joint venture for partial producer/assembler in similar product area to cover N. American Market. German partner will provide knowhow and some equipment. Ontario partner should have manufacturing and/or assembly capability plus North American distribution team.

Items appearing in the Joint Venture section of this bulletin represent requests from foreign companies wishing not only to license their products but also to participate on a partnership basis with equity participation. Generally, a separate company is set up to control the

financial requirement as well as the sale and manufacturing rights on the new products or processes involved. However, manufacturing can also be done utilizing existing facilities, with appropriate allocation of costs, etc. In most cases, the principal is prepared to supply the

product information, special machinery and technical assistance as well as additional capital. The Ontario company usually provides the organization, manufacturing and sales facilities along with their share of the working capital.

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# PRODUCTS & PROCESSES

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## REINFORCED FIBERGLASS CONCRETE FORMS

MO-8465

(L. S. Breen, 965-5491)

U.S. firm offers licence to an Ontario Company for molded fiberglass forms consisting of two half round sections incorporating interlocking tongue and groove vertical flanges, featuring captive nuts for rapid connection of form halves. Formliner for textured walls — beam forms — caissons and architectural design forms for the industrial and commercial building industry.

## DECORATIVE POLYSTYRENE MOULD LINERS FOR CONCRETE

MO-8466

(L. S. Breen, 965-5491)

Australian inventor with patented system (licensed in 6 countries including USA) wishes to license a process which will produce an unlimited number of decorative concrete moulds. Ontario company should have experience in polystyrene or precast concrete and be able to market or sublicense throughout Canada under Royalty Agreement.

## AIROLATCH

MO-8467

(L. S. Breen, 965-5491)

U.K. firm offers to licence to an Ontario company, a system designed to replace electro-magnetic types which appear to have inherent faults. The basic "Airolatch" consists of a pressurised ball catch and keeper plate and is supplied with compressed air by 4mm OD nylon tubing, thus forcing the ball catch forward to make contact with the keeper plate. The air supply is provided by a compressor pack (210mmx230mmx140mm) complete with electrically operated solenoid air valve which is connected to accept signals from a fire alarm system.

## CASINGS, LOCKING SYSTEMS, HINGES

MO-8469

(L. S. Breen, 965-5491)

German/Dutch manufacturer with new patented locking systems, casings & hinges for metal cabinets and doors seeks Ontario licensee for Canada/USA with sheet metal fabricating operation and capability to market throughout North America. Potential is excellent as company has already sold 10 million locking devices in one year in Germany alone.

## WOODBURNING FIREPLACE HEATERS

MO-8470

(L. S. Breen, 965-5491)

Major U.S. manufacturer of fireplace heaters for home use offers the license to a reputable Ontario firm. Principal in business for four years with sales of \$1 million per year by way of manufacturers representatives. Need company with full production facilities, adequate marketing techniques, and complete sales coverage of the Canadian market. Principal will supply complete information on the production of the fireplace heater.

The manufacturing opportunities listed (M.O. items) are immediately available to Ontario-based industry on a manufacturing license basis. Details of the products and literature are available at our office and will be sent out on

request by completion of the self-addressed reply form (back cover page). Kindly specify item number. Each item states the country of origin of the licensor, description of product or process and general terms of

agreement. Negotiations are handled directly between parties with government assistance as required.

**LINE OF INSTRUMENTATION VALVES****MO-8471**

(L. S. Breen, 965-5491)

U.K. company manufacturing line of special instrument valves is interested in licensing an Ontario Company to manufacture for North America. Machining, drilling and tapping of Stainless Steel, Assembly and high pressure testing facilities required. Critical components to be supplied. Strong marketing capability to design engineers & plant engineers in process industries required.

**ONE MICRON LUBE OIL FILTER FOR HEAVY AUTOMOTIVE AND INDUSTRIAL USE****MO-8472**

(R. Brunt, 965-5491)

American manufacturer seeks Ontario firm to manufacture and market in Canada one micron size oil filters. Filter is claimed to be capable of increasing oil changes in diesel trucks from 10,000 to 100,000 miles. The filter also has many industrial uses.

**PLASTIC CARRYING HANDLES****MO-8473**

(G. Clouse, 965-5491)

Swedish company makes and sells plastic carrying handles for packages. The handles are so designed to permit automatic insertion in prepacked items.

The principal seeks a license agreement with an Ontario plastic moulding company. The principal can also offer a patented machine for automatic application of the handles. Sales rights cover the Canadian market and may be extended to include the U.S.A.

**TOOL RACKS****MO-8474**

(R. W. Edmunds, 965-5491)

U.K. manufacturer of a line of patented garden and tool racks fabricated from mild steel seeks a licensee with strong marketing capability to manufacture and market his products for the Canadian and U.S. markets.

**PLASTIC & METAL CUTTING IMPLEMENTS****MO-8475**

(G. MacColl, 965-5491)

West German company seeks Ontario licensee to manufacture and market their very extensive line of blister-packed cutting implements DIY, hobbyists, or as premiums, and light industry.

**GAS BARBECUE GRILLS****MO-8476**

(K. Mesure, 965-5491)

Assembly line needed for gas and charcoal barbecue grills. U.S. Manufacturing company seeks Ontario manufacturing operation with electrostatic paint line and assembly/boxing line that could produce approx. 20,000 finished units from raw materials provided. Assembly line needed during months of November to February.

# PRODUCTS & PROCESSES

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## SOUND ABSORBER-ANECHOIC CHAMBERS

MO-8477

(K. Mesure, 965-5491)

Japanese Company specializing in noise control offers for licensing to an Ontario company an internationally patented sound absorber for use in anechoic chambers. The development is said to be far superior to conventional wedge-type in sound absorbing qualities and it is said to be:

- simple design-requiring less glass wool lining material in the chambers thus lowering labour & material cost by 70% to 80%
- simplicity of design permits ease of handling in replacement
- Small dimension of new absorber gives wider space in anechoic chamber.

## FORKLIFT TRUCKS

MO-8478

(M. T. Stewart, 965-5491)

A major West German manufacturer of a full range of fork lift trucks and other material handling equipment is seeking contact with a suitable Ontario licensee to manufacture and market the product group for the Canadian market.

The overseas principal has multi-million dollar sales in the U.S. through a distributor with whom a business association can be arranged.

The manufacturing opportunities listed (M.O. items) are immediately available to Ontario-based industry on a manufacturing license basis. Details of the products and literature are available at our office and will be sent out on

request by completion of the self-addressed reply form (back cover page). Kindly specify item number. Each item states the country of origin of the licensor, description of product or process and general terms of

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# INVENTIONS

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## COMMERCIAL B.B.Q. EQUIPMENT

X-1729

(G. Clouse, 965-5491)

A Canadian inventor has devised and built a barbecue unit which is gas fired and has an inbuilt conveyor system. His B.B.Q. unit is suitable for handling a variety of foods — meat balls, chickens, hamburgers, ribs etc. and imparts a distinctive barbecue flavour. The inventor has made patent application for his machine which might be used readily in a franchise restaurant operation or fast-food kiosk in, say, a shopping centre, hospital or other institutions.

Note: An actual unit is in operation on 7602 Yonge Street (Thornhill) north of Toronto. The principal seeks an Ontario licensee equipped to make and sell the units or franchise same.

The items listed present information on inventions covered by Canadian patent, patent application, caveat or extension of foreign patent or provisional patent. Certain of the inventions

may require further development or industrial design changes, material changes, etc. before they can be made and sold in Canada and possibly in foreign markets. These opportunities

are available to Ontario manufacturers on a license basis.  
Please request further information on any items of interest.

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# PRODUCTION FACILITIES

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## ELECTRIC HYDRAULIC POWER UNITS

London

SC-1684

(K. Mesure, 965-5491)

Well established London Ontario Company in the design and manufacture of electric — hydraulic power units, the design of hydraulic manifolds and the manufacture of hydraulic cylinders is seeking additional contract work.

## VETERINARY PHARMACEUTICALS

London

SC-1685

(K. Mesure, 965-5491)

Large modern pharmaceutical plant engaged exclusively in the manufacture of veterinary pharmaceuticals seeks third party customers who require production facilities for the manufacture of their own products (veterinary pharmaceuticals/animal health products). Production can be done either on a pure tolling basis with customer supplying all necessary materials or with company providing materials except printed components. Penicillin products no problem. A full range of Q C facilities available.

## TRUCK BODY MFG. AND REPAIR

Hamilton

SC-1686

(K. Mesure, 965-5491)

Hamilton manufacturer of dump-truck bodies, and their repair, along with welding of all types, seeks additional work.

## PLASTIC INJECTION MOULD DESIGN & PRODUCTION

Wallaceburg

SC-1687

(K. Mesure, 965-5491)

Wallaceburg company with complete facilities & latest equipment for the design and manufacture of steel, plastic injection moulds and aluminum & zinc casting dies. Present customers primarily automotive. Lifting capacity up to 10 tons. Shop area on two shift basis. Quick delivery and quality workmanship assured.

## PACKAGING

London

SC-1688

(K. Mesure, 965-5491)

Packaging company offers vinyl sealing and printing, stitching and binding equipment, injection molding and complete facilities for Ultra-Sonic sealing, printing. (Hot Stamp and other) and compete assembly and packaging to customers specifications.

Office facilities can also be provided to companies wishing direct sales representation in Western Ontario.

## SERVICE PLATES

Port Hope

SC-1689

(K. Mesure, 965-5491)

Port Hope granite company has spare capacity in its service plate department and is looking for additional contracts. The company also produces monumental granites and fireplaces and has additional capacity to offer in these areas.

## CUSTOM CASTINGS

London

SC-1690

(K. Mesure, 965-5491)

London company manufacturing fine custom castings in brass (SAE 40) Bronze (SAE 62,64,65,660) Aluminum (Alcan 135,535,2) and lead. Any quantity, one to one thousand or more. Any size — a few ounces to 150 lbs. Other metals can be poured on request. Company can also arrange pattern making and finishing of the product.

The items listed have been compiled from information provided by Ontario manufacturing companies who have production capacity available and who are seeking subcontract work,

new product lines or licensing opportunities. Those wishing to place work or diversify their present sources of supply, should contact our office for additional information and the name of

the company listing the production facilities. Kindly refer to item number when calling or returning the reply form.

Printed in Canada

**PHOTOGRAPHIC SERVICE**  
London

**SC-1691**

(K. Mesure, 965-5491)

Photographic company located in London, Ontario providing professional service in the production of photographic prints and transparencies for professional photographers, industry, commercial uses and school photography, has spare capacity to offer and is looking for extra contract work.

**CUSTOM GUNDRILLING**  
Windsor

**SC-1692**

(Ken Mesure, 965-5491)

Windsor based independent Custom Gundrilling service, covering S.W. Ontario has open machine time available. Company can handle Deep-Hole drilling from .187" dia. to 1.500" dia up to 5'-0" deep. The finish is equal to reaming and run-off is .0005 per lin. inch.

Company serves the machine building, mold, tool and die shops around the clock if required.

**PLASTIC & DIE MOULDS**  
London

**SC-1693**

(Ken Mesure, 965-5491)

Company located in London, manufacturing plastic injection moulds, blow moulds, diecast and mag moulds and providing a repair and maintenance service on all types of mould and machinery seeks additional contract work.

Company also has spare capacity in general machining, assembly and fabricating and offers specialized E-D-W facilities.

**WELDING & BOILER SERVICE**  
London

**SC-1694**

(Ken Mesure, 965-5491)

London based Welding and Boiler service company offering a complete boiler service, installation and repairs, retubing of boilers and heat exchangers, refractory work and acid cleaning, is seeking additional work.

Company has certified welders for repairs to high pressure steam lines, air and gas lines, smoke stacks, blow-down tanks, condensation tanks, and fabrication and welding on all steel and stainless steel.

New and used boilers are bought and sold.

**MOULDING AND CASTING**  
London

**SC-1695**

(Ken Mesure, 965-5491)

London Ontario based company specializing in ductile iron castings, with special requirements such as metallographic analysis, casting supply where patterns, castings and machining are required from a single source, supply of permanent moulds for the aluminum casting industry, has spare capacity for additional orders.

**SYNTHETIC MARBLE PRODUCTS**  
Thorndale

**SC-1696**

(Ken Mesure, 965-5491)

Company specializing in the production of synthetic marble products, wash basins, vanity tops, shower stalls, tub enclosures, baths & whirlpools and accessories, is seeking additional work.

# PRODUCTION FACILITIES

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## FLUID SYSTEMS

Burlington

SC-1697

(Ken Mesure, 965-5491)

Burlington company specializing in the design, engineering, fabrication and assembly of pre-packaged systems associated with the filtration, purification and handling of fluids, primarily in self-contained lubricating oil consoles and hydraulic systems for gas and steam turbines. Steel mill rolling stock, paper mills, compressor pumps, fans, etc., is looking for additional contracts.

## SOLAR COLLECTORS & SOLAR GLAZING

Toronto

SC-1698

(Ken Mesure, 965-5491)

Toronto company manufacturing Solar collectors and passive solar glazing, greenhouse windows, storm and thermal windows, double & triple pane windows, patio doors and skylights, seeks additional work.

## PLASTIC BAGS

Beamsville

SC-1699

(Ken Mesure, 965-5491)

Manufacturer of sandwich and ice cube bags has capacity for additional orders.

## MONITORING SYSTEMS

London

SC-1700

(Ken Mesure, 965-5491)

London company designing and custom building, control/monitoring and Alarm Control Panels for surveillance of electrical heat tracing systems'

Design flexibility is incorporated in all systems to meet the customer's individual requirements.

This company's central solid state monitoring system is designed by them solely for heat tracing systems. The company is seeking additional contract work.

## HEAT TREATING

Welland

SC-1701

(Ken Mesure, 965-5491)

Welland company in the custom heat treatment of metals, ferrous and non-ferrous, has additional capacity to offer and is looking for additional work.

## PRINTING — IDENTIFICATION PRODUCTS

London

SC-1702

(Ken Mesure, 965-5491)

Company specializing in the manufacture of printing dies of rubber and photopolymers for flexographic printing, tape, label, corrugated, bag converting, has capacity available and is seeking additional contracts.

Company recently installed large photopolymer system with capacity for 30" X 40" printing plate. Company will prepare complete artwork type and plate or will work to customer materials produced to trade standard specifications.

Plant totally integrated to provide full plate service.

## ENGRAVING

London

SC-1703

(Ken Mesure, 965-5491)

London company has capacity to offer in its three dimensional engraving of steel hand stamps, type, plate and roll dies, hot stamping dies & mould engraving shops.

The items listed have been compiled from information provided by Ontario manufacturing companies who have production capacity available and who are seeking subcontract work.

new product lines or licensing opportunities. Those wishing to place work or diversify their present sources of supply, should contact our office for additional information and the name of

the company listing the production facilities. Kindly refer to item number when calling or returning the reply form.

Printed in Canada

**PRESSURE WASHERS**

Grimsby

Manufacturer of hot/cold pressure washers, developing pressures up to 3,000 PSI is seeking additional contracts.

**SC-1704**

(Ken Mesure, 965-5491)

**STEEL FABRICATION**

London

Custom steel fabricating and structural steel work company has time available and seeks new contract work.

**SC-1705**

(Ken Mesure, 965-5491)

**BRAND PACKAGING**

London

London company producing private brand packaging (formulating if necessary) for liquids, pastes and tablets. Non toxic, non pharmaceutical, non food, has capacity to offer and is looking for additional contracts.

**SC-1706**

(Ken Mesure 65-5491)

**MOLD & DIE MAKERS**

Wallaceburg

Wallaceburg manufacturer of plaster injection molds and die cast dies is seeking additional contract work.

**SC-1707**

(Ken Mesure, 965-5491)

**ENGINEERED FABRICATOR**

Don Mills

Good sized fabricator with expertise in tube cutting, bending, swaging, expanding and welding is seeking additional work. Capable of spot, seam, M.I.G. & TIG welding as well as brazing, this firm has an engineering staff should product design advice be necessary.

**SC-1433R**

(Ken Mesure, 965-5491)

**WELDING — ALUMINUM & STAINLESS**

Downsview

Welding Shop in Downsview, specializing in Aluminum and Stainless Steel and all alloy welding repairs seeks additional work.

**SC-1572R**

(Ken Mesure, 965-5491)

# AGENTS & DISTRIBUTORS

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June, 1981

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EXP 577

**WANTED:** Home Improvement Center Products: Paint & Hardware Lines.  
**TERRITORY:** California, Arizona, Nevada, Hawaii  
**SALES:** Manufacturer's rep selling on commission to distributors, dealers/jobbers, major chain stores.  
**CONTACT:** Bill Barrick  
Sales Manager  
Best Marketing Associates  
1306 Logan Ave.  
Costa Mesa, CA  
U.S.A.  
(714) 754-6640

EXP 578

**WANTED:** Repair part and accessories for Datsun 240, 260, 280Z, 280ZX: installation, servicing and stocking spare parts.  
**TERRITORY:** Southern California  
**SALES:** Dealer/jobber buying on own account and reselling to dealers/jobbers, and consumer users.  
**CONTACT:** Jim Clarke  
Owner  
The Wizard of Z's  
393 W. La Cadena  
Riverside, CA 92501  
U.S.A.  
(714) 787-0267

EXP 579

**WANTED:** Automotive Service Equipment — Wheel Alignment and Balance.  
**TERRITORY:** Southern California  
**SALES:** Manufacturer's rep selling on commission to distributors, dealers/jobbers, major chain stores, industrial-commercial-consumer users, utilities, government, municipalities, educational institutions, and major automotive national accounts.  
**CONTACT:** Dennis R. McCracken  
Owner  
McCracken Sales Co.  
2121 Yacht Radiant  
Newport Beach, CA 92660  
U.S.A.  
(213) 921-6628

The companies or individuals listed in the Agents and Distributors section of this bulletin are seeking additional product lines to sell in their

territory. It is the responsibility of the Ontario manufacturer to determine the final suitability

and soundness of any agent or distributor appointed as sales representative.

Printed in Canada

**EXP 580**

**WANTED:** Any quality air handling line: fans, blowers.

**TERRITORY:** Washington, Oregon, Alaska

**SALES:** Manufacturer's representative and distributor selling on commission and buying on own account and reselling to distributors, dealers/jobbers, original equipment manufacturers, retail stores, industrial, commercial & consumer users, utilities, government, municipalities, educational institutions, consultants, and contractors.

**CONTACT:** L. T. O'Connell  
Owner  
Coast Products Company, Inc.  
954 Elliott Ave' W.  
Seattle, WA 98119  
U.S.A.  
(206) 285-5120

**EXP 581**

**WANTED:** Anything dealing in replacement parts for Auto: — accessories, electrical parts and accessories, hand tools

**TERRITORY:** Most U.S. States

**SALES:** Manufacturer's rep and distributor buying on own account and reselling to distributors, and major chain stores.

**CONTACT:** Greg Stepanian  
AZCO Inc.  
350 South Figueroa Street #198  
Los Angeles, CA  
U.S.A.  
(213) 617-0599

**EXP 582**

**WANTED:** Automotive tools, chemicals, tire chains, spray paints, oil seals.  
Truck & car mirrors, brass connections, drill bits. Industrial applications as above.

**TERRITORY:** Oregon, Washington, Alaska

**SALES:** Manufacturers rep selling commission to distributors, major chain stores, industrial users.

**CONTACT:** John Payne  
Owner  
Johnny Payne  
P.O. Box 414  
Beaverton, OR 97075  
U.S.A.  
(503) 649-9624

# AGENTS & DISTRIBUTORS

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June, 1981

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EXP 583

**WANTED:** Zinc anodes for marine industry in both collar and plate styles.

**TERRITORY:** 9 Southeastern states

**SALES:** Manufacturer's rep. Established 1957. 5 salesmen calling on distributors and manufacturers in both commercial and pleasure boat markets. Chosen top agency by National Association of Boat Dealers several times.

**CONTACT:** Mr. William Miller  
President  
William F. Miller & Associates  
P.O. Box 15412  
Nashville, TN 37212  
U.S.A.  
(615) 298-4444

EXP 584

**WANTED:** Evaporators, especially for use in paper mills.

**TERRITORY:** Western Tennessee and Kentucky, northern Mississippi and Arkansas.

**SALES:** Manufacturer's rep. Established 1969, Sells on commission and buys on own account to resell. Customers include industrial users and contractors.

**CONTACT:** Mr. R. J. Engelhardt  
President  
Regional Equipment Placement Co., Inc.  
1038 Oakhaven Road  
Memphis, TN 38117  
U.S.A.  
(901) 767-0303

EXP 585

**WANTED:** Stationery, School Supplies, Toys.

**TERRITORY:** California, Oregon, Washington, Hawaii, Alaska, Arizona, Utah, Colorado

**SALES:** Manufacturer's rep selling on commission to distributors, dealers/jobbers, major chain stores, mail order houses, and retail stores.

**CONTACT:** Jay A. Spongberg  
President  
Jay-Bell Sales Co., Inc.  
P.O. Box 6547  
San Leandro, CA  
U.S.A.  
(415) 635-9655

**EXP 586**

**WANTED:** Geological/Geophysical Instruments & Field Supplies, Laboratory Instruments, Chemicals — small package/analytical grade.

**TERRITORY:** All United States, including Alaska and territories

**SALES:** Distributor selling on commission and buying on own account and reselling to dealers/jobbers, retail stores, industrial users, commercial users, consumers, utilities, government, municipalities, educational institutions, consultants, and contractors.

**CONTACT:** Albert Danish (President)  
Richard Brown (Manager)  
Cosco-Colorado Scientific Instrument Supply Co.  
900 Broadway  
Denver, CO 80203  
U.S.A.  
(303) 832-2811

**EXP 587**

**WANTED:** Miniature DC or AC, low voltage motors, vacuum/gas or liquid pumps; electro mechanicals.

**TERRITORY:** USA with 16 sub agents

**SALES:** Manufacturer's rep selling on consignment, commission and buying on own account and reselling to distributors, dealers/jobbers, original equipment manufacturers, industrial users and consultants.

**CONTACT:** Charles Long  
General Manager  
Horizons International  
716 Willow Road  
Menlo Park, CA 94025  
U.S.A.  
(415) 328-1111

**EXP 588**

**WANTED:** Toys, Sporting Goods, and Hardware Products.

**TERRITORY:** California, Hawaii

**SALES:** Manufacturer's rep selling on commission to distributors, dealers/jobbers, major chain stores, mail order houses, and retail stores.

**CONTACT:** Howard Whitney  
Owner  
Adams-Whitney Co.  
2500 E. Foothill Blvd.  
Pasadena, CA 91107  
U.S.A.  
(213) 681-5101

# AGENTS & DISTRIBUTORS

Bulletin No. 219  
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EXP 589

**WANTED:** Contemporary gifts, unique items suitable for high end gift shops.  
**TERRITORY:** National Distributors — U.S.A.  
**SALES:** Distributor, dealer/jobber buying on own account and reselling to major chain stores, distributors, mail order houses and retail stores.  
**CONTACT:** John Carlisle  
Lois Carlisle Co.  
P.O. Box 463  
San Carlos, CA 94070  
U.S.A.  
(415) 591-8969

EXP 590

**WANTED:** Eddy current probes.  
**TERRITORY:** State of Florida except panhandle  
**SALES:** Manufacturers rep. Established 1977. Sells on commission. 2 salesmen. Customers include industrial users, dealers, manufacturers and governments.  
**CONTACT:** Mr. Kip W. Heimendinger  
President  
Lee Associates, Florida  
41 SW 3rd St.  
P.O. Box 672  
Winter Haven, FL 33880  
U.S.A.  
(813) 294-5815

EXP 591

**WANTED:** Air compressors, vacuum pumps. Any products related to the handling and manufacturing of plastic or molded rubber parts, i.e. blow-molded, extruded, injection-molded etc.  
**TERRITORY:** Texas, Oklahoma, Louisiana, Arkansas  
**SALES:** Company is newly established. Has 2 employees, and sells to distributors, OEMs, industrial accounts, utilities, government, municipalities and contractors.  
**CONTACT:** Robert E. Smith  
Engineered Industrial Sales  
1709 Larkspur  
Arlington, Texas 76013  
U.S.A.  
(817) 261-9952

**EXP 592**

**WANTED:** Pressure sensitive tapes, adhesives, sealants, coatings, foam rubber tubing, sheeting and accessories for cold or refrigeration applications.

**TERRITORY:** Texas, Louisiana, Arkansas, Oklahoma, Missouri, Kansas, Iowa, Nebraska, and Minnesota

**SALES:** Company has a full time office in Lewisville with 3 travelling salesmen. Combined experience in industrial sales of over 108 years. Well established company — with an excellent reputation in the industry.

**CONTACT:** G. G. Shackleford  
Cross Country Sales Corp.  
P.O. Box 1528  
Lewisville, Texas 75067  
U.S.A.  
(817) 491-2476

**EXP 593**

**WANTED:** Capacitors, lighted pushbutton switches, watt meters, instrumentation scanners, sequential process controllers and systems.

**TERRITORY:** Arizona, New Mexico, El Paso, Texas and Nevada

**SALES:** A Manufacturers Representative with a sales force of 3 grossing \$1,000,000 annually, selling on commission to distributors, OEM, industrial users, utilities etc.

**CONTACT:** Dick Gallow  
President  
Luscumbe Engineering Company  
4424 N. Scottsdale Rd. — 600  
Scottsdale, AZ 85251  
U.S.A.  
(602) 949-9333

**EXP 594**

**WANTED:** Electronic and electro-mechanical garage equipment for testing and servicing of cars, vans & trucks.

**TERRITORY:** United Kingdom

**SALES:** Manufacturer of vehicle engine electronic testing equipment with national sales and service coverage to garages and fleet operator's depots.

**CONTACT:** Mr. M. J. Whitaker  
Chairman  
Doyce Electronics Ltd.  
Fakenham Industrial Estate  
Fakenham  
Norfolk  
NR21 8NL  
England  
Tel: (0328) 3425  
Telex 27950 ref 172

# AGENTS & DISTRIBUTORS

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## EXP 595

**WANTED:** Banking and financial computer soft/hardware and point of purchase — purchase recording hardware (i.e. optical character recognition)

**TERRITORY:** France

**SALES:** Distributor wishes to add suitable products to his line for small business and retail organizations.

**CONTACT:** Mr. Leblond  
Segin S.A. Zone Industrielle  
B.P. 659  
59113 Seclin  
France  
Tel: (20) 09 23 48  
Telex 160 145

## EXP 596

**WANTED:** Banking and financial software; particularly software suitable to Burroughs equipment; and printing page systems for micro computers.

**TERRITORY:** France

**SALES:** Company (subsidiary of major French bank) is implementing steps to automate banking in the parent company.

**CONTACT:** Mr. Maurice Riglet  
Credinor-Micronord  
160, Rue Lafayette  
75010 Paris  
Tel: 203 01 15  
Telex 240 803

## EXP 597

**WANTED:** Seed spreader, home and professional; precision garden seeders; floodlights for tractors and combines; diesel-engine diagnostic equipment; skid-steer loaders; bucket and front loaders and backhoes for tractors.

**TERRITORY:** Western Europe

**SALES:** Established sales organization already representing several U.S.A. lines.

**CONTACT:** Mr. C. G. Blanke  
OPICO Ltd.  
Goethe Strasse 9  
Legden D-4421  
West Germany  
Tel: (02566) 790  
Telex 891723



# REPLY FORM

Supervisor  
Industry Support Services  
Division of Industry  
Ministry of Industry and Tourism  
Hearst Block, Queen's Park  
Toronto, Ontario M7A 2E4

Telephone (416) 965-7972

Dear Sir/Madam

Item(s) in the Market Place bulletin # \_\_\_\_\_ may be of interest to our company. Kindly send further particulars.

Item(s) #	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____
	_____	_____	_____	_____	_____

We will return the literature when it has served its purpose.  
Thank you.

Name \_\_\_\_\_ Position \_\_\_\_\_

Company: \_\_\_\_\_

City \_\_\_\_\_ Prov. \_\_\_\_\_ Postal Code \_\_\_\_\_

Please specify the item number in your reply.



Ministry of  
Industry and  
Tourism



*Temp* *NO* *80*

RSN/03052421 DCH/ 86NOV14 TCH/1217 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: a 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONXL..1185C37.MFEENG  
089(UCS) 0 0001\$aJF  
090(LCP) 09 0001\$aCA2ONXL..1185C37.MFEENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO. LEGISLATIVE LIBRARY, RESEARCH  
AND INFORMATION SERVICES  
245(TIL) 00 0001\$aMINORITY GOVERNMENT.  
265(SPB) 0001\$a7  
300(COL) 0001\$aPF  
410(SEC) 21 0001\$aONTARIO LEGISLATIVE LIBRARY RESEARCH AND  
INFORMATION SERVICES\$tCURRENT ISSUE PAPER.\$v37  
700(AEP) 10 0001\$aEICHMANIS, JOHN

RSN/03052422 DCH/ 86NOV14 TCH/1221 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: a 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONXL..1185C36.MFEENG  
089(UCS) 0 0001\$aTH  
090(LCP) 09 0001\$aCA2ONXL..1185C36.MFEENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO. LEGISLATIVE LIBRARY, RESEARCH  
AND INFORMATION SERVICES  
245(TIL) 00 0001\$aONTARIO'S LEGISLATIVE BUILDING.  
265(SPB) 0001\$a7  
300(COL) 0001\$aPF  
410(SEC) 21 0001\$aONTARIO LEGISLATIVE LIBRARY RESEARCH AND  
INFORMATION SERVICES\$tCURRENT ISSUE PAPER.\$v36  
700(AEP) 10 0001\$aGARDINER, ELIZABETH



RSN/03052417 DCH/ 86NOV14 TCH/1205 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: a \$ 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONIA..1185B55....ENG  
089(UCS) 0 0001\$aJF  
090(LCP) 09 0001\$aCA2ONIA..1185B55....ENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO. MINISTRY OF MUNICIPAL AFFAIRS  
245(TIL) 00 0001\$aAMENDMENTS TO THE MUNICIPAL ELECTIONS  
ACT.  
265(SPB) 0001\$a8  
300(COL) 0001\$aLF  
410(SEC) 21 0001\$aONTARIO MINISTRY OF MUNICIPAL AFFAIRS\$  
tBULLETIN.\$v55

RSN/03052418 DCH/ 86NOV14 TCH/1208 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONL...7278S72....ENG  
089(UCS) 0 0001\$aHD  
090(LCP) 09 0001\$aCA2ONL...7278S72....ENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO HUMAN RIGHTS COMMISSION  
245(TIL) 00 0001\$aSTUDY OF EMPLOYMENT POLICIES IN DOWNTOWN  
HOTEL DINING ROOMS AND COFFEE SHOPS.  
265(SPB) 0001\$a7  
300(COL) 0001\$aLF  
700(AEP) 10 0001\$aMCMURTRY, JANET  
700(AEP) 10 0002\$aMCGIBBON, PAM  
710(AEC) 20 0001\$aONTARIO STATUS OF WOMEN COUNCIL



RSN/03052413 DCH/ 86NOV14 TCH/1154 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA20NNR....84C52....FRE  
089(UCS) 0 0001\$aHT  
090(LCP) 09 0001\$aCA20NNR....84C52....FRE\$bGOVT  
110(MEC) 20 0001\$aONTARIO. MINISTRY OF NATURAL RESOURCES  
245(TIL) 00 0001\$aCODE D'ETHIQUE DU CHASSEUR.  
265(SPB) 0001\$a8  
300(COL) 0001\$aBL  
710(AEC) 20 0001\$aONATRIO. MINISTÈRE DES RICHESSES  
NATURELLES

RSN/03052414 DCH/ 86NOV14 TCH/1156 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV14 UPD/0000  
1: 861114 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA20NDE....85D26....FRE  
089(UCS) 0 0001\$aLB  
090(LCP) 09 0001\$aCA20NDE....85D26....FRE\$bGOVT  
110(MEC) 20 0001\$aONTARIO. MINISTRY OF EDUCATION  
245(TIL) 00 0001\$aDECOUVERTE PARTAGEE - ENSEIGNER ET  
APPRENDRE AU CYCLE PRIMAIRE.  
265(SPB) 0001\$a8  
300(COL) 0001\$aPF  
710(AEC) 20 0001\$aONTARIO. MINISTÈRE DE L'EDUCATION



RSN/03052396 DCH/ 86NOV13 TCH/0842 RTN/SUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV13 UPD/0000  
1: 861113 19: c 29: s 30: s 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA1..XC..33..J98A...EXF  
089(UCS) 0 0001\$aKE  
090(LCP) 09 0001\$aCA1..XC..33..J98A...EXF\$bGOVT\$d1985 -  
110(MEC) 20 0001\$aCANADA. PARLIAMENT. HOUSE OF COMMONS.  
STANDING COMMITTEE ON JUSTICE AND LEGAL AFFAIRS.  
SUB-COMMITTEE ON EQUALITY RIGHTS  
245(TIL) 00 0001\$aTOWARD EQUALITY - THE RESPONSE TO THE  
REPORT OF THE PARLIAMENTARY COMMITTEE ON EQUALITY  
RIGHTS.  
265(SPB) 0001\$a8  
300(COL) 0001\$aIR  
740(AED) 10 0001\$aCAP SUR L'EGALITE - RESPONSE AU RAPPORT  
DU COMITE PARLEMENTAIRE SUR LES DROITS A L'EGALITE.

RSN/03052397 DCH/ 86NOV13 TCH/0846 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86NOV13 UPD/0000  
1: 861113 19: c 29: a 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONEC..1685E34....ENG  
089(UCS) 0 0001\$aHV  
090(LCP) 09 0001\$aCA2ONEC..1685E34....ENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO ECONOMIC COUNCIL  
245(TIL) 00 0001\$aPOLITICAL ECONOMY OF BUSINESS BAIILOUTS.  
265(SPB) 0001\$a7  
300(COL) 0001\$a2V  
410(SEC) 21 0001\$aONTARIO ECONOMIC COUNCIL\$tRESEARCH  
STUDIES.\$v34  
700(AEP) 10 0001\$aTRY BILCOCK, MICHAEL  
700(AEP) 10 0002\$aCHANDLER, MARSHA  
700(AEP) 10 0003\$aGUNDERSON, MORLEY



RSN/03052284 DCH/ 86OCT24 TCH/0940 RTN/SUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT24 UPD/0000  
1: 861024 19: c 29: s 30: s 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aGM1..ST.....A37....ENG  
089(UCS) 0 0001\$aHJ  
090(LCP) 09 0001\$aGM1..ST.....A37....ENG\$bGOVT\$d1966/  
67-1972/73.  
110(MEC) 20 0001\$aGAMBIA. CENTRAL STATISTICS DIVISION  
245(TIL) 00 0001\$aAIR TRANSPORT STATISTICS - GAMBIA.  
265(SPB) 0001\$a7  
300(COL) 0001\$aIR

RSN/03052285 DCH/ 86OCT24 TCH/0944 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT24 UPD/0000  
1: 861024 19: c 29: s 30: S m 83: s  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aGM1..ST.....E87....ENG  
089(UCS) 0 0001\$aHJ  
090(LCP) 09 0001\$aGM1..ST.....E87....ENG\$bGOVT\$d1970/  
71-1972/73, 1971/72-1973/74, 1974/75 -  
110(MEC) 20 0001\$aGAMBIA. CENTRAL STATISTICS DIVISION  
245(TIL) 00 0001\$aEXTERNAL TRADE STATISTICS OF THE GAMBIA.  
265(SPB) 0001\$a7  
300(COL) 0001\$aIR



RSN/03052245 DCH/ 86OCT21 TCH/1153 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT21 UPD/0000  
1: 861021 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aUS1..XC.160VOF65....ENG  
089(UCS) 0 0001\$aJX  
090(LCP) 09 0001\$aUS1..XC.160VOF65....ENG\$bGOVT  
110(MEC) 20 0001\$aUNITED STATES. CONGRESS. HOUSE.  
COMMITTEE ON FOREIGN AFFAIRS  
245(TIL) 00 0001\$aFREE NAVIGATION OF THE ST. LAWRENCE: MAY  
2, 1850.  
265(SPB) 0001\$a7  
300(COL) 0001\$aPF



RSN/03052183 DCH/ 86OCT15 TCH/1355 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONDE....85C75....FRE  
089(UCS) 0 0001\$aLB  
090(LCP) 09 0001\$aCA2ONDE....85C75....FRE\$bGOVT  
110(MEC) 20 0001\$aONTARIO. MINISTRY OF EDUCATION  
245(TIL) 00 0001\$aPROGRAMME-CADRE - MATHEMATIQUES CYCLES  
INTERMDIAIRE ET SUPERIEUR  
265(SPB) 0001\$a8  
300(COL) 0001\$a3P  
500(NOG) 0001\$aLE PRESENT DOCUMENT REMPLACE LES  
PROGRAMMES-CADRES SUIVANTS: MATHEMATIQUE,  
PROGRAMME-CADRE DU CYCLE INTERMEDIAIRE, 1980;  
MATHEMATIQUES, CYCLE SUPERIEUR, 1972.  
740(AED) 10 0001\$aMATHEMATIQUES - PROGRAMME-CADRE - CYCLES  
INTERMEDIAIRE ET SUPERIEUR.

RSN/03052184 DCH/ 86OCT15 TCH/1359 RTN/SUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: s 30: s 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aFLL..KA.....N11P...SWE  
089(UCS) 0 0001\$aHJ  
090(LCP) 09 0001\$aFLL..KA.....N11P...SWE\$bGOVT\$d1963,  
1964. *✓ done*  
110(MEC) 20 0001\$aFINLAND. KANSANTALOUSOSASTO  
245(TIL) 00 0001\$aPRELIMINAR NATIONALBUDGET FOR FINLAND.  
265(SPB) 0001\$a7  
300(COL) 0001\$aAN  
500(NOG) 0001\$aSUMMARY IN ENGLISH.  
740(AED) 10 0001\$aRELIMINARY NATIONAL BUDGET FOR FINLAND.



RSN/03052168 DCH/ 86OCT15 TCH/1318 RTN/MUTG PTC/ 1  
STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: a 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONCC.80082R122...ENG  
089(UCS) 0 0001\$aHJ  
090(LCP) 09 0001\$aCA2ONCC.80082R122...ENG\$bGOVT  
110(MEC) 20 0001\$aONTARIO. COMMISSION OF INQUIRY INTO  
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MARKET. *R1*  
265(SPB) 0001\$a7  
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RESIDENTIAL TENANCIES\$tRESEARCH STUDY.\$v22  
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STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: a 30:/ m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ONCC.80082R124...ENG  
089(UCS) 0 0001\$aHJ  
090(LCP) 09 0001\$aCA2ONCC.80082R124...ENG\$bGOVT  
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RESIDENTIAL TENANCIES  
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710(AEC) 20 0001\$aEKOS RESEARCH ASSOCIATES INC.



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STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: m 30: m 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA1..LC....86R21....EXF  
089(UCS) 0 0001\$az  
090(LCP) 09 0001\$aCA1..LC....86R21....EXF\$bGOVT  
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1: 861015 19: c 29: s 30: /s 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA2ALYX..21..S22....ENG  
089(UCS) 0 0001\$ajX  
090(LCP) 09 0001\$aCA2ALYX..21..S22....ENG\$bGOVT\$dFEB.,1985  
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1: 861015 19: c 29: s 30: s 83: 001  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA1..IPS.....Bl6....ENG  
089(UCS) 0 0001\$aQC  
090(LCP) 09 0001\$aCA1..IPS.....Bl6....ENG\$bGOVT\$dNO.1, 1985

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STA/.C.. OPN/UTGA DFC/ 86OCT15 UPD/0000  
1: 861015 19: c 29: s 30: s 83: 001 *Can*  
040(CAS) 0001\$aOTU\$beng  
088(DSN) 0 0001\$aCA1..LC.....S91....EXF *done*  
089(UCS) 0 0001\$aZ  
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